



**SONAISALI**  
ISLAND RESORT FIJI

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**GROUPS / CONFERENCE / INCENTIVE**  
**CONTRACT RATES**  
**01 APRIL 2004 - 31 MARCH 2005**

GROUPS/CONFERENCE/INCENTIVE RATES  
SPECIAL OFFERS  
DIVE & FISHING RATES  
MEAL PACKAGE  
  
TERMS AND CONDITIONS

*Revised: 03/01/04 – 12.5% VAT Inclusive*

**SONAISALI ISLAND RESORT**  
**GROUPS / CONFERENCE / INCENTIVE**  
**RATES 2004/2005**

Sonaisali Island Resort's accommodation consists of 32 Beachfront Hotel Rooms, 3 Two Bedroom Beachfront Family Bures, 42 Oceanview Bure (in garden with view to ocean) and 46 Beachfront Spa Bures on a 105 - acre Private Island.

All rates are quoted in FIJI DOLLARS

All rates are INCLUSIVE OF 12.5% FIJI GOVERNMENT VAT

All rates are valid 01 APRIL 2004 TO 31 MARCH 2005

All rates are PER ROOM/BURE PER NIGHT INCLUSIVE OF FULL AMERICAN BUFFET BREAKFAST

**ACCOMMODATION - SINGLE / DOUBLE / TWIN SHARE**

**INCLUDING FULL AMERICAN BUFFET BREAKFAST**

<u>BEACHFRONT HOTEL ROOM:</u>	RACK	NETT
<u>Single / Double / Twin</u>	<u>\$383.00</u>	<u>\$270.00</u>

OCEANVIEW BURES:

<u>Single / Double / Twin</u>	<u>\$462.00</u>	<u>\$322.00</u>
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BEACHFRONT SPA BURES:

<u>Single / Double / Twin</u>	<u>\$548.00</u>	<u>\$390.00</u>
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EXTRA PERSON:

<u>ALL ROOMS / BURES</u>	<u>\$ 55.00</u>	<u>\$45.00</u>
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DAY RATE:

50 % OFF CONTRACT RATES (LATE CHECK - OUT TO 6 PM)

**CHILDREN - UNDER 18 YEARS FREE** IF USING EXISTING BEDDING IN SAME ROOM WITH PARENTS TO MAXIMUM " NUMBER PERSONS PER ROOM" SHEET ATTACHED TO THIS CONTRACT.

**GROUPS RATES - DIVE OR SPORT FISHING GROUPS ONLY**  
**MINIMUM 9 PASSENGERS**

TOUR LEADER - FOC ½ Twin Share per 9 paying passengers  
FOC DIVING if diving with the group  
FOC SPORT FISHING if fishing with the group

NOTE: Minimum Stay - 3 nights and Diving / Sport Fishing must be pre - booked.

**DIVE RATES - PER PERSON - 20 % COMMISSION**

<u>ALL INCLUSIVE</u>	<u>RACK RATES</u>	<u>NETT RATES</u>
1 Tank Dive	\$115.00	\$92.00
2 Tank Dive	\$160.00	\$128.00 (1 Day Trip)
4 Tank Dive	\$290.00	\$232.00 (2 Day Trips)
6 Tank Dive	\$365.00	\$292.00 (3 Day Trips)
10 Tank Dive	\$480.00	\$384.00 (5 Day Trips)

**RATES FOR DIVERS WITH OWN EQUIPMENT**  
**(RESORT SUPPLIES TANK & WEIGHT BELT ONLY)**

1 Tank Dive	\$110.00	\$ 90.00
2 Tank Dive	\$150.00	\$123.00 (1 Day Trip)
4 Tank Dive	\$270.00	\$221.00 (2 Days Trips)
6 Tank Dive	\$335.00	\$274.00 (3 Days Trips)
10 Tank Dive	\$430.00	\$352.00 (5 Days Trips)

**DIVE COURSES - PER PERSON - 20 % COMMISSION**

PADI Open Water Diver	\$590.00 (2 Pax +)	\$472.00
	\$690.00 (Private Instruction)	\$552.00
PADI SCUBA Diver	\$340.00	\$272.00
PADI Referral Course	\$340.00	\$272.00
PADI Advanced Open Water diver	\$490.00	\$392.00

**SPORT FISHING RATES - 20 % COMMISSION**

4 Hour Trip per person:	Rack Rate \$160.00 /	Nett Rate \$128.00
8 Hour Trip per person:	\$290.00/	\$232.00
8 Hour Boat Charter	\$ 950.00/	\$760.00

Minimum 2 / Maximum 4 person.

Rates include the skipper, all rods, tackle and lures.

**TRANSFER RATES - 20 % COMMISSION:**

Land transfers are in one of our Air Conditioned vehicles (maximum 10 pax) and take approximately 25 minutes to or from the Airport. Children under 18 are Free of Charge.

	<b><u>RACK</u></b>	<b><u>NETT</u></b>
• Airport / Sonaisali / Airport:	\$ 38.00 pp	\$ 30.00 pp

Island Transfers aboard one of our superior vessels:

(Boats carry a maximum of 12 Pax or 26 pax – charges are per person, return – one-way charges are 1/2)

		<b><u>RACK</u></b>	<b><u>NETT</u></b>
• Denarau	15 mins	\$ 50.00	\$ 40.00
• Plantation	30 mins	\$ 100.00	\$ 80.00
• Musket Cove	30 mins	\$ 100.00	\$ 80.00
• Malolo	35 mins	\$ 100.00	\$ 80.00
• Castaway	40 mins	\$ 100.00	\$ 80.00
• Beachcomber	30 mins	\$ 100.00	\$ 80.00
• Treasure	30 mins	\$ 100.00	\$ 80.00
• Mana	50 mins	\$ 160.00	\$ 128.00
• Tokoriki	60 mins	\$ 180.00	\$ 144.00
• Magic Island	30 mins	\$ 100.00	\$ 80.00
• Tavarua	30 mins	\$ 100.00	\$ 80.00
• Matamanoa	60 mins	\$ 180.00	\$ 144.00

**MEAL RATE (Nett / Non Commissionable) For Package Use**

• FULL AMERICAN BREAKFAST	Included in room rate
• TWO COURSE POOLSIDE LUNCH or BBQ LUNCH	\$27.50
• THREE COURSE DINNER or THEME NIGHT BUFFET	\$44.00

**MEAL PACKAGE - Rack Rate \$65.00 / Nett Rate \$59.00 (10 % COMMISSION)**

- Includes Two Course Lunch & Three Course or Theme Night Buffet Dinner – Sunset Terrace Restaurant
- Breakfast is included in room rate

## **NUMBERS OF PERSONS PER ROOM / BURE**

The number of person to be accommodated in the rooms and Bures at Sonaisali Island Resort is stated below. This number can be made up of all adults or a family group. A Baby occupying a cot is to be counted in the maximum number of person allowed in each Bure.

### **BEACHFRONT HOTEL ROOMS (32)**

Maximum number of Adults - 3

Maximum in Family Group - 1A/ 3C or 2A / 2C or 3A / 1C

(Existing Bedding - 22 Rooms with 2 x Queen Beds)

(Existing Bedding - 10 Rooms with 1 x King Sized Bed)

(Can be added - 1 x Rollaway or Cot)

### **OCEANVIEW BURES (42)**

Maximum number of adults - 3

Maximum in Family Groups - 1A / 3C or 2A / 2 C or 3A / 1C

(Existing Bedding - 21 Bures with 2 Queen Beds)

(Existing Bedding - 21 Bures with 1 x King Sized Bed / 1 x Double Sofa - Bed)

(Can be added - 1 x Rollaway or cot)

### **BEACHFRONT SPA BURES (46)**

Maximum number of adults - 3

Maximum in Family Groups - 1A / 3C or 2A / 2C or 3A / 1C

(Existing Bedding - 13 Bures with 2 Queen Beds)

(Existing Bedding - 13 Bures with 1 x King Sized Bed / 1 x Double Sofa - Bed)

(Can be added - 1 x Rollaway or cot)

### **TWO BEDROOM BEACHFRONT FAMILY BURES (3)**

Maximum number of adults - 4

Maximum in Family Groups - 1A / 5C or 2A / 4C or 3A / 3C or 4A / 2 C

(Existing Bedding - 1 x Queen Bed / 2 x Single Beds / 1 x Double Sofa - Bed)

(Can be added - 1 x Rollaway or Cot)

### **NOTES**

- **Up to 2 children less than 18 years of age** are accommodated FREE OF CHARGE in the same Hotel Room or Bure as their parents and **using existing bedding.**
- **Up to 4 children under 18 years of age** accommodated FREE OF CHARGE in the same Two Bedroom Family Bure as their parents and **using existing bedding.**
- **Cot for Baby is FREE.**

**GROUPS / CONFERENCE / INCENTIVE CONTRACT TERMS &  
CONDITIONS**

**THE RESORT / THE CONSULTANT**

In this contract document, reference is made to THE RESORT, which refers to Sonaisali Island Resort. Any reference to THE CONSULTANT refers to any person appointed by the Resort to be responsible for certain functions - I.E Marketing Consultant

**PERIOD COVERED**

The attached rates cover the period 01 April 2004 to 31 March 2005.

**RESERVATIONS**

WORLDWIDE RESERVATIONS OFFICE

Sonaisali Island Resort

P. O Box 2544

Nadi, Fiji Islands

**Phone :** (679) 670-6011

**Fax :** (679) 670-6092

**Email :** Group: [res\\_group@sonaisali.com](mailto:res_group@sonaisali.com)

**CONFIRMATIONS**

A written confirmation will be provided by Sonaisali Island Resort's reservation department quoting a **SONAISALI BOOKING REF. NO.** Unique to that specific group booking file. Upon receipt of this written confirmation the specific group booking can be confirmed to the client.

**TERMS OF CREDIT**

The following is the Resort's policy with respect to TERMS OF CREDIT.

Credit may be requested. If desired a separate application for credit may be forwarded.

**DEPOSIT POLICY**

A holding deposit of 10% of total accommodation is required to confirm booking

A deposit equal to one night per room booked is required 90 days prior to arrival

Full payment of accommodation plus 75% of expected Food and Beverage accounts is required 30 days prior to arrival

**PAYMENT METHOD**

Please forward a Bank Draft payable to Sonaisali Island Resort to the same address as shown for reservations, or as may be amended and advised from time to time.

Should any event coordinator/agent wish to pay by Telegraphic Transfer, Bank details are Westpac Banking Corporation, Main Street, Nadi, Fiji. Account Number 9800131865

**FIJI GOVERNMENT TAX**

All contract rates are **INCLUSIVE** of the 12.5% Fiji Government Tax. The Resort reserves the right to adjust this tax if same is raised / lowered by the Fiji Government.

**CANCELLATION – MICE / INCENTIVE GROUP BOOKINGS**

Between 31 and 60 Days written notice of cancellation: 1 night fee for every room/bure cancelled.  
Between 21 and 30 Days written notice of cancellation: 2 nights fee for every room/bure cancelled.  
Between 14 and 20 Days written notice of cancellation: 3 nights fee for every room/bure cancelled.  
Less than 14 Days written notice of cancellation: Full charge for all nights cancelled.  
No Shows or days not used premature departure: Full charge for all nights booked, No refund will be given.

**NOTE:** The Resort will acknowledge all cancellations quoting a Reference Number. The event coordinator/agent for future reference to this file must retain this number. It is agreed that if this number cannot be quoted it shall be deemed that the Resort has not received the cancellation.

**TRAVEL INSURANCE**

It is recommended that clients take Comprehensive Travel Insurance to cover contingencies e.g flight delays, travel interruptions etc.

**CHECK IN/CHECK OUT TIMES**

CHECK IN TIME - 2.00PM

CHECK OUT TIME - 11.00AM

- As check out time is 11am, the early occupancy of a Room/Bure before 2.00pm is on a request basis only. In order to guarantee early morning check in we recommend that accommodation be reserved one night prior to arrival.
- A late check out until 6pm is available at 50% of daily contract rates.

**EDUCATIONALS**

The Resort will consider favourably any request for suitable educational accommodation, but same will be subject to availability

**PASSENGERS RESPONSIBILITY**

Please be advised that the Resort will not accept any responsibility for any guest loss of or damage to personal equipment and property whilst staying in the Resort, or during participation in any activity. Guest are required to follow any directions, which may be given whilst staying in the Resort or participating in activities. The Resort will not accept responsibility for any injuries, which occur to guests whilst staying in the Resort or due to participation in any activity. Guest participating in scuba activities are required to sign an Indemnity Release prior to instructions / diving. The Resort will not accept any responsibility for any delay, additional expense or inconvenience which may be caused directly or indirectly by events outside of the Resort's control such as **late arrival of Domestic or International Flights**, civil disturbance, fire, floods. Unusually severe Weather, acts of God, acts of Government, or the failure of any machinery or equipment.

**USE & APPROVAL OF ADVERTISING MATERIAL**

The event coordinator/agent must submit all proposed advertising material mentioning the resort for approval by the Resort's management or appointed Consultant PRIOR to the publication of such material.

**MONETARY FLUCTUATIONS**

The rates outlined within this contract are based on current exchange rates and are subject to immediate change in the event of a devaluation or severe fluctuation in exchange rates.

**TERMINATION**

This agreement may be terminated upon SIXTY - (60) DAYS written notice.  
In addition, this agreement may be terminated at any time upon the failure of any party to comply with the terms and conditions of this agreement.  
Notwithstanding any termination of the agreement, the event coordinator/agent shall be entitled to have reservation honoured if made prior to the date of termination and confirmed and utilised thereafter.

**GOVERNING LAW**

These terms and conditions are covered in all respects by the **LAW OF FIJI** and any legal action arising under the contract shall be litigated only in the appropriate court having jurisdiction in that country.

**FOR CONSIDERATION (USE OF THE CONTRACTED RATES) THE SAID UNDERSIGNED EVENT COORDINATOR/AGENT HEREBY AGREES TO ACCEPT AND ABIDE BY THE 2003 / 2004 GROUP / CONFERENCE / INCENTIVE CONTRACT RATES, FOR SONAISALI ISLAND RESORT, SUBJECT TO THE TERMS AND CONDITIONS HEREIN.**

**SIGNED** by the GROUPS / CONFERENCE / INCENTIVE Agent's authorised agent:

AGENT \_\_\_\_\_

ADDRESS \_\_\_\_\_  
\_\_\_\_\_

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SIGNED \_\_\_\_\_

TITLE \_\_\_\_\_

DATE \_\_\_\_\_

**SIGNED** by the Resort's authorised agent on behalf of Sonaisali Island Resort.  
Postal address: PO Box 2544, Nadi, Fiji Islands

SIGNED AARON M<sup>C</sup>GRATH \_\_\_\_\_

TITLE MANAGING DIRECTOR \_\_\_\_\_

DATE \_\_\_\_\_